

# TEST & RISK MITIGATION SERVICES

A SOLUTION OFFERING FOR  
TIER 1 ALLIANCE PARTNERS



I.T. Alliance builds strategic alliances with large Tier 1 professional services organisations. We then work exclusively with these Alliance Partners, helping them to sell and deliver IT Projects and Services into their customer base.

Effective Testing is a crucial factor in achieving commercial success. Testing can represent as much as 40% of the cost of an IT project. As a result, business stakeholders are paying close attention to the return they are getting from this investment and insisting that industry best practice is central.

I.T. Alliance can deliver world-class Test and Risk Mitigation services thanks to our strong focus on risk, return on investment and a service-based approach to delivery.

Our team of Testing Specialists is experienced in the development of risk-based Test strategies and processes, and the overall Testing levels of support for programme and project development.

The I.T. Alliance model can be tailored for exclusive delivery on behalf of our Alliance Partners. We can provide discrete test solutions at a programme, project or individual test phase level.

Alternatively, we can offer a completely holistic solution establishing best practice across all testing requirements, supporting solution delivery to your clients.

## Key Benefits

- Release content assurance
- Build QA
- Full lifecycle risk reduction
- Rigorous 'end-to-end' testing
- Best practice toolsets and standards
- Cost reduction in 'real terms' through error elimination

## Service Catalogue

I.T. Alliance offers an extensive range of services that can be customised to develop a Test and Risk Mitigation solution to meet your business needs. These services include, but are not limited to:

- **Risk-based test strategy development**

Creation of a consolidated Programme or Project Test Strategy, which ensures that

Testing is focused on mitigating key risks and enabling delivery of business benefits.

- **Test Process Improvement**

Effective IT Testing is a crucial factor in achieving commercial success.

- **Full or part managed testing services**

Providing experienced and self-starting individuals to work for or with the organisation.

- **Test Consultancy or Training Services**

Ability to determine the best approach to meet with demands or the need to develop in-house skills to manage the known requirements.

- **Test Skills Resourcing**

Ability to meet our clients requirements in any level of Testing, from 'hands on', including specialised areas such as Performance and Penetration, through to all Lead and Management competencies.

- **Functional and Non-functional Testing**

Including levels such as System, and as above, Performance and Penetration Testing. Utilising automation tools where a benefit is determined or tools are already in house.

- **Test Outsourcing**

The outsourcing of Testing is an effective way to independently reduce the burden of risk mitigation on your organisation.

- **Solution Testing**

As Testing is such a critical factor within any development arena, it is integrated into all of our service offerings. Within I.T. Alliance, Test and Risk Mitigation is a core competency area. This specialisation allows us to continuously develop and enhance our Test offering and

thus minimise the risks associated with latest market initiatives.

Our targeted solutions currently include, but are not restricted to:

- Transitions, e.g. Data Centre Migrations, Consolidations and Service / Operational Management
- Transformations, e.g. Desktop Refresh, Server Optimisation and Virtualisation.

## Maximise the Alliance

We offer a mix of flexible, customised solutions that are second to none and we have the experience and the skilled resources to deliver the level of managed services that you demand. Our managed service solutions can increase your reach into your accounts – and your margins. We can develop sales opportunities jointly or independently and all services are delivered in your name.

## FURTHER INFORMATION

For more information please contact your sales representative or email [info@italliancegroup.com](mailto:info@italliancegroup.com)

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