

CLOUD & SERVER VIRTUALISATION SERVICES

A SOLUTION OFFERING FOR
TIER 1 ALLIANCE PARTNERS



Be it public, private or hybrid, our cloud-first approach is recognised by world-class. With PMI (Project Management Institute) aligned project implementation, you can rest assured your cloud or virtualisation project will be delivered on time.

Cloud and server virtualization provides improved cost of ownership and can deliver cost savings through a reduction in servers and resources, such as space, power and cooling. Our Cloud and Server Virtualization and Transformation Services help customers to structure their programmes according to established industry best practice, and to subsequently deliver physical and virtual migrations using a proven methodology.

Among most IT service providers and internal IT organisations, there is a tendency to approach cloud and virtualization from an overly technical perspective. This approach can often overlook the knock-on impacts to both the business and the IT organisation.

The unique selling point of our Cloud and Virtualization Services is our high-level programme approach, which ensures that the requirements of all stakeholders throughout the IT organisation and the business community are both identified and managed.

Our programme also covers the entire cloud and virtualization lifecycle. Not only do we include

Programme and Project Management, but also technology selection, state inventory and analysis, virtual infrastructure build, migration planning and execution, and steady-state virtual datacenter operations.

Benefits

- Reduction in physical hardware footprint
- Up to 70% cost reduction achievable
- Green IT initiatives
- Retirement of legacy hardware
- High availability for non-cluster aware applications
- Enhanced disaster recovery and business continuity
- Elimination of planned downtime for hardware up grades

- Elimination of application / operating system / hardware dependencies
- Ability to test software patches, upgrades, implementations and system maintenance easily and under realistic conditions
- Improved handover between developers, testers and operations staff
- Centralised desktop management, control and monitoring

Business Risks & Challenges

Through our involvement in a number of cloud and virtualization transformation projects, we have identified typical risks and challenges. As a result, we are in a position to work with customers to plan for such instances, which can include anything from not having a clear application strategy to independent software vendors who do not support the cloud or virtualized infrastructure.

Service Catalog

Our Cloud and Virtualization Services include, but are not limited to:

- Assessments
- Infrastructure Plan and Design Service
- Infrastructure Health Check
- Infrastructure Kick-start Projects
- Infrastructure Kick-start with Migrations
- Business Continuity and DR
- Design and Implementation Services

Supported Environments

- Host Environments: VMware, Microsoft, Citrix
- Guest Environments: Wintel, Linux, Solaris

Overview of our Framework

Auxilion has an established framework for cloud and virtualisation transformation projects. Generally, each project has three distinct phases: Assessment, Planning and Execution. The actual planning and execution activities are dependent on the business needs and services each client requires.

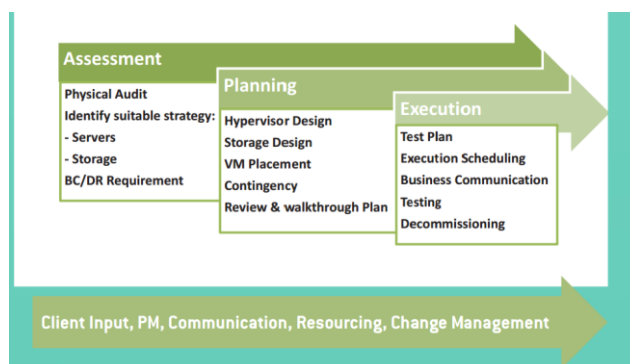


Figure 1: Cloud and Virtualisation Framework

Maximise the Alliance

We offer a mix of flexible, customised solutions that are second to none and we have the experience and the skilled resources to deliver the level of managed services that you demand. Our managed service solutions can increase your reach into your accounts – and your margins. We can develop sales opportunities jointly or independently and all services are delivered in your name.

FURTHER INFORMATION

For more information please contact your sales representative or email info@italliancegroup.com

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